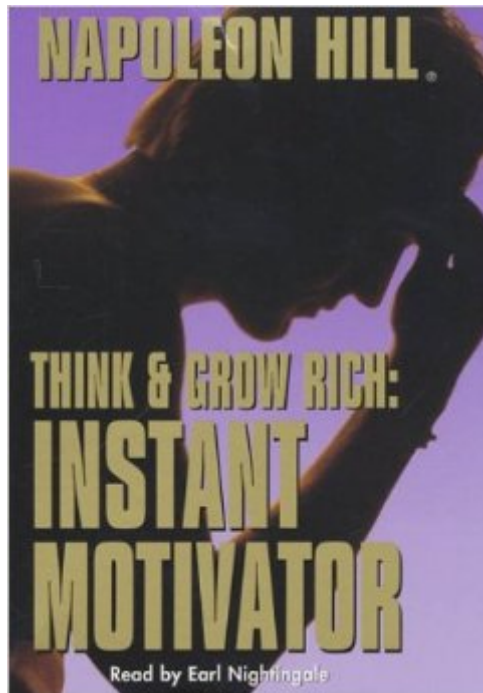


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# Think And Grow Rich: Instant Motivator



## Synopsis

How can I get on the promotion fast-track? How can I have greater confidence in my abilities? How can I have better personal relationships? How can I make more money? Napoleon Hill got the answers to those questions firsthand from over 500 of America's most successful self-made millionaire businessmen. He interviewed them in depth, studied their habits, analyzed their methods and learned their secrets. He devoted twenty years to researching and proving his theories, then refined them into 13 powerful principles. Over 60 million copies sold *Think and Grow Rich* revolutionized self-help writing, and to this day is the standard against which all motivational literature is measured. The book and the audiobook have helped literally millions and millions of people to lead richer, fuller lives. If you've never read or listened to *Think and Grow Rich* *The Instant Motivator* is the perfect way to get a fast take on why *Think and Grow Rich* is the bestselling book about personal achievement ever written. It clearly and quickly reviews the 13 principles that can be used by anyone to create their own success and realize their dreams. If you've already read or listened to *Think and Grow Rich* Remember how pumped up you were when you first read or listened to *Think and Grow Rich*, but now it feels like you're losing your edge? This is the perfect antidote to chase away any doubts and remind you why you were so inspired and motivated. If you want fast reinforcement, the *Instant Motivator* hits the hot buttons so every word sticks. Recorded by famed broadcaster and commentator Earl Nightingale, this is the most motivating 42 minutes you'll ever hear.

## Book Information

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## Customer Reviews

Do not buy this version. I purchased this version and discovered the original 1937 edition free online so I decided to compare. I discovered after comparing the first few pages of the original online version to this version that quite a few critical points had been omitted from the book. I became curious, so I went through every word of the online version and compared it with the book and was astonished at the amount of important information that was excluded from the book. Almost all of the key elements of the book had been removed or worse (reworded and changed) this completely diluted the message. I can see why many readers could find the book to be a little vague and unclear. I decided to write down the numerous words and paragraphs that had been removed from this edition and put them together. Wow! Just reading what was removed was profound and told a story in and of itself and made me question why this critical information was removed. It should be a crime to remove so much original content. Something that was clear, concise and cohesive had now become distorted and muddled. Clearly the original content could stir the masses for change not just for money but politically and socially which Napoleon states. The thought police have been more active than I thought wink wink. Here is a small list of omitted subjects that you are missing if you purchase this version: Christianity - and it is not what you would expect Copernicus Lincoln slavery and a united North & South Philippine representative that excited his people to freedom Earth - high vibrational frequency (correlates a lot with the quantum physics of today) School and education - most of what is taught in school does not help a person succeed in life.

If you asked me to recommend to you the single best "success" book I have ever read, my answer would be a very definite "Think and Grow Rich". First published in 1937, this is the end product of two decades of research conducted by Napoleon Hill. His research started when Andrew Carnegie (the steel tycoon who was then the richest man on earth) gave him the assignment of organizing a Philosophy of Personal Achievement. Hill, who was a poor journalist, armed with just an introductory letter from Carnegie, set out to interview over five hundred successful people including Henry Ford, Thomas Edison, Alexander Graham Bell, John D. Rockefeller, George Eastman, William Wrigley Jr. and Charles M. Schwab. Hill then revealed the priceless wisdom of his research in the form of the thirteen steps to success (in Think and Grow Rich) and the seventeen principles of success (in courses and lectures he conducted). The concepts taught by Napoleon Hill transformed my life. Some of these include developing a definite purpose, building a Positive Mental Attitude (PMA), channeling the power of the sub-conscious mind and dealing with adversity. Everything he wrote about or talked about is thought provoking. He was wise, humble and funny. His philosophy is universal; he did not mix it with religion. The riches he referred to were more than money, for the

Philosophy of Personal Achievement can be applied to anything in life. Hill was well ahead of his time. This book has a chapter dedicated to some of today's most important issues - Specialized Knowledge, Decision Making, Imagination and Organized Planning (in which he deals with Leadership). He also has principles for Teamwork, Creative Vision, Health, etc. This is a classic, and hence the examples are old (not to be confused with outdated).

I was introduced to "Think and Grow Rich!" by an alcoholic member of our cemetery sales team. I had a wife and three children at the time, and we were just barely making it. My only source of income was the commissions I made knocking on doors selling cemetery property, and they were hard to come by, especially since almost nobody was a permanent resident in the Miami area. Reading "Think and Grow Rich!" gave me a crutch to lean on as I forced myself out to pound those doors where the potential prospects were. If my family was going to eat, I had to convince people to buy cemetery property 30 or 40 or more years before they would need it. The Six-Step Success Formula the book contains helped me to realize that there was a way even for an uneducated lunkhead like me to make it like the big guys. I followed the success formula faithfully, and, lo and behold, my whole life turned around. Two of my most useful tools in the book are the poem "My Wage" ("I bargained with Life for a penny...") and "If You Think You Are Beaten" ("Life's battles don't always go to the stronger or faster man..."). I truly believe that Dr. Hill has the same message the Bible has for us. It was just little easier for me to apply. I went on to build the largest cemetery organization in the country starting out from my basement on Concord Avenue in Anderson, S. C. In 1970, we sold 30 cemeteries to Service Corporation International, making it possible for them to become the largest funeral-cemetery company in the world. I served as President of their Cemetery Division for three years. I'm now 82 years old, living comfortably on the shores of Lake Hartwell with my wife of 62 years.

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